



RECOGNITIONS

Barnes & Thornburg Recognized As Top 20 Law Firm In BTI's 2023 Client Service A-Team Report

April 13, 2023

Barnes & Thornburg has been ranked in the Top 20 of BTI Consulting Group's 2023 Client Service A-Team list, the firm's highest ranking to date. BTI's Survey of Law Firm Client Service Performance recognized the Top 30 law firms based on key aspects of client service delivery.

Corporate counsel are being drawn closer and closer to the business issues, according to the report. They need help from outside counsel to answer tough questions. Barnes & Thornburg, which was ranked No. 20, was recognized as a firm that doubled down on client service, improved communication, beefed up industry knowledge, and became a regular source of critical knowledge for the firm's clients, leading to its "meteoric rise" in ranking.

"As a firm, we are dedicated to making sure our clients are receiving top-of-the-line service, and we are happy to see that, year after year, we continue to improve and excel in that realm," said Andy Detherage, Barnes & Thornburg's firm managing partner. "We are proud to be among firms setting the standard of client service for all others to match. It's incredibly rewarding and our firm has worked hard to get here."

Barnes & Thornburg was one of five firms to earn Best of the Best honors for Value for the Dollar. Top legal decision-makers lauded the firm for its speed, responsiveness, and effectiveness. The firm was noted for its innovative approach and offering customized solutions, keeping clients informed, and advising on business issues.

BTI Consulting Group surveyed over 350 in-house legal officials and general counsel for their 2023 Client Service A-Team report. The report draws on data collected in BTI's ongoing Annual Survey of General

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Counsel, which includes between 50% and 55% of companies participating in prior years. This approach provides for accurate analysis of longitudinal trends while simultaneously allowing for insights into new, changing, and coming shifts in the legal market.

With more than 800 attorneys and other legal professionals, Barnes & Thornburg is one of the largest law firms in the country. The firm serves clients worldwide from offices in Atlanta, Boston, California, Chicago, Delaware, Indiana, Michigan, Minneapolis, New Jersey, New York, Ohio, Philadelphia, Raleigh, Salt Lake City, South Florida, Texas, and Washington, D.C. For more information, visit us online at www.btlaw.com or on Twitter @BTLawNews.