



## JAPANESE SERVICES

# FAR AND WIDE

Japanese companies investing in the U.S. turn to Barnes & Thornburg for assistance with legal and business matters, and have for decades. We represent numerous Japanese-owned companies and advise them on a full range of legal issues, and also advise parent companies in Japan on U.S. legal matters. Many of our lawyers are native Japanese speakers, and understand the unique business environment and requirements.

Our experienced lawyers help companies seeking to do business anywhere in the U.S. We advise on government incentive negotiations; general corporate law; mergers and acquisitions; real estate and site selection; intellectual property registration and enforcement; employment law; litigation; and visa and immigration issues.

While many of our clients are in the automotive industry, we also help companies in other manufacturing sectors, such as medical device, electronics and biotech. We also advise on legal aspects of mergers and acquisitions, including R&D, supply chain, and manufacturing capabilities. Our legal professionals work with foreign business owners to ensure their business ventures comply with state and federal regulations and on obtaining financing.

You will work with lawyers and professionals who are not only fluent in Japanese, but understand business practice both in the U.S. and in Japan. Our firm has a history of creating and maintaining dedicated relationships with overseas companies and decades of experience working with U.S. business leaders, economic development executives as well as county and city officials.

Importantly, we are called on to help clients work with federal government agencies on obtaining approvals for foreign investment in the U.S. and on significant export and import matters.

## Why Barnes & Thornburg?

Finding new ways to help clients identify solutions and new business opportunities, across industries, is at our core. We are, at times, more than lawyers, we are advisers bringing new ideas to light. We understand what keeps you up at night and work collaboratively to find practical and creative solutions, at the heart of business.

## RELATED SERVICES

International Services

## The Japanese Service Group is made up of a number of prominent individuals.

Including:

- An executive committee member of the Japan-America Society of Indiana
- The honorary Consul of Japan
- An executive board member of TerraLex, an international network of 10,000 attorneys
- An executive vice President and a member of the program committee for the Japan America Society of Chicago
- The President of the Japanese Chamber of Commerce of Chicago

Our firm is uniquely positioned to offer quality services at a greater value, through a combination of sophisticated services and client attention. All with an eye on controlling legal costs. We have the ability to translate meetings, which protects privacy and keeps costs low.

## Business Solutions Across Borders

Japan has invested more than \$480 billion in the United States economy since 1990 and Japanese-owned firms support 860,000 jobs in the U.S., according to the U.S. Department of State. Our client matters often involve communication with parent companies and their subsidiaries in the U.S. We often work with attorneys in Japan and with parent companies' legal counsel.

When looking to build a plant or location in the U.S., Barnes & Thornburg realizes that a company's legal needs begin long before ground is ever broken. We serve as the "advance team" – helping clients explore and secure economic incentives from state and local governments, procure essential real estate, and protect valuable trade secrets and patents.

Our Immigration and Global Mobility practice group also helps foreign-born executives and employees gain the necessary work visas to launch and work in U.S. operations.

We are proud that we have continued our partnership with those entities as they grow – providing support, advice, and business solutions on an ongoing basis.

For additional information, visit [Barnes & Thornburg's Japanese website](#).

## Practice Leaders



**Peter A.  
Morse, Jr.**  
Partner

P 317-231-7794  
F 317-231-7433



**Mari  
Yamamoto  
Regnier**  
Partner

P 312-214-8335  
F 312-759-5646



**Chihiro  
Maeda**  
Of Counsel

P 312-214-2107  
F 312-759-5646