



REAL ESTATE DEVELOPMENT

SOLID FOUNDATION

Real estate development is no longer as easy or as formulaic as it once was. Finding the right lenders, projects or investors can be challenging and even when you do, it can be complicated. You require lawyers who understand this new norm at the local, regional, and national levels.

Our Real Estate Development team guides local, regional and national real estate businesses, entrepreneurs, and investors through real estate development initiatives across the country

Our team is dedicated to navigating you through today's financing challenges. We have experience with the lenders and investors you will need to get your project off the ground – and will not hesitate to make introductions to support your monetization goals. We draw upon our network to accelerate connecting your dots. We also advise on assuming and working out existing mortgages and negotiating and executing loan modifications in the event of a potential or actual problem with your existing debt.

Anybody can pitch ideas and concepts; we bring proven skills to delivering the right legal solution when and where it is needed. We make deals happen in a market that is shifting, contracting, and evolving regularly.

From idea inception through execution and beyond, we can help you attain your right result. Our success is the result of our ability to draft around the complex legal and business roadblocks to progress and even more disparate deal constituent positions inherent in development projects – all of which we ably translate into an agreement that will safeguard your interests and minimize your risk. Moreover, our higher level of respect for being cost-conscious is the result of select attorneys having served as in-house counsel to real estate developers and other major businesses prior to joining the firm.

Why Barnes & Thornburg?

Finding new ways to help clients identify solutions and new business opportunities, across industries, is at our core. We are, at times, more than lawyers, we are advisers bringing new ideas to light. We understand what keeps you up at night and work collaboratively to find practical and creative solutions, at the heart of business.

RELATED PRACTICES

Construction

Real Estate

Our team's distinct approach to problem-solving, negotiating, documenting, and closing multifaceted development transactions – ranging from commercial office, retail, hospitality, multi-family, industrial, and distribution centers to hybrid and warehouse spaces to multi-tract residential subdivision and other initiatives – is bolstered by our legal acuity and astute business acumen – skills that are earned by doing.

Creativity is everything in an industry where deal volume changes drastically as a result of uncontrollable influences. We recognize, through actions and solutions, the mandate our clients have to be more careful when making decisions surrounding development projects. We are that collaborative legal counsel who does not employ the same old blocking and tackling tactics of the past. Rather, we support all the moving parts of your objectives – whether offense or defense – into the end zone.

Practice Leader



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