



RELATED PRACTICE AREAS

Export Controls
International Trade

SPEAKING ENGAGEMENTS

Basic Export Controls - ITAR, EAR And Sanctions

DATE

October 23, 2023
9 a.m.-4 p.m. (Eastern) |
October 24, 2023, 9
a.m.-noon (Eastern)

LOCATION

American Management
Association
2345 Crystal Drive,
Second Floor
Arlington, VA, 22202

SPEAKERS



**Luis F. Arandia,
Jr.**
Partner



**Nicholas A.
Galbraith**
Partner



**Kristen
McCannon
Krishnamurthy**
Partner



**Adetayo
Osuntogun**
Partner



**Christine J.
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**David M.
Spooner**
Partner



**Linda M.
Weinberg**
Partner



Clinton K. Yu
Partner

A fundamental overview of U.S. Export Controls and Sanctions.

After completing this course, you will be able to understand basic and important U.S. export control concepts under the International Traffic in Arms Regulations (ITAR) and Export Administration Regulations (EAR). This introductory course is for business executives, international contracting specialists, contract managers and administrators, program and project managers, marketing professionals, engineers and other technical personnel, newly appointed export compliance officers, logistics personnel, and legal and financial advisors.

What you will learn:

- Export jurisdiction and classification analysis of defense and “dual use” hardware, software, and technical data/technology, as well as defense services
- Export controls concerns related to consumer off-the-shelf (COTS) items
- Export license requirements and license exemptions or exceptions
- “Deemed” exports and hiring practices
- Maintaining an ITAR registration
- Implementing export compliance programs and technology transfer plans
- Screening transactions and red flags
- Clearing export shipments
- Violations, voluntary disclosures and enforcement

In addition to U.S. export control topics, this course will help you understand certain U.S. sanctions (e.g., against Russia, Iran, Cuba, North Korea, Syria and others) administered by the Treasury Department’s Office of Foreign Assets Control (OFAC). Attendees will gain an understanding of how these regulations impact your ability to do business in the international marketplace.