

**SPEAKING ENGAGEMENTS****Allocating Risk In Commercial Contracts****DATE****March 12, 2018****SPEAKERS****Kenneth M.  
Gorenberg**  
Partner

Commercial contracts often require Party A to make Party B an additional insured (AI) under Party A's insurance policy. On any particular deal, you may be Party A or Party B. To help you handle this important aspect of your next contract, you will learn in this webinar the potential risks and benefits of the AI arrangement, how to document it in the contract, and how to accomplish it with insurance providers. After completing this course, you will be able to:

- Decide on which policies to add the AI
- Distinguish among a named insured, an additional insured, and an additional named insured
- Recognize the differences among several AI endorsements
- Anticipate how an AI endorsement may apply to some claim scenarios
- Incorporate appropriate requirements for waivers of subrogation
- Understand the potential limitations of a certificate of insurance that's given to an AI
- Relate an AI requirement to an indemnification provision in the contract

**Location:** Webinar**Date:** Monday, March 12, 2018**Time:** 3:00 - 4:00 p.m. (Eastern)**1.0 Hour CLE Credit Pending****Speaker**Ken Gorenberg  
Ken Gorenberg

Questions? Contact Jodie Daugherty at [jdaugherty@btlaw.com](mailto:jdaugherty@btlaw.com) or (317) 261-7922.

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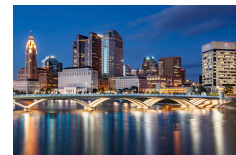
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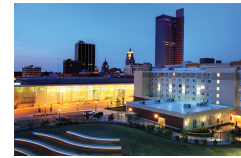


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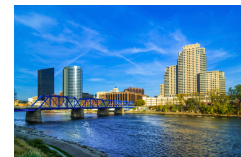


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