



With more than 20 years of tailored knowledge of the real estate sector, Jim Smith is a career project manager with extensive experience helping attorneys, builders, business and civic leaders, developers, homeowners, and legislators achieve their land use goals in an efficient and cost-effective manner. He has a meticulous attention to detail and organizational skills that allow him to keep others on task in order to best meet client deadlines.

Jim also has a deep understanding of how to run effective community meetings, having worked with community leaders and legislators on area plans and with homeowners and developers to facilitate the approval and transfer of title to private open space, as well as to resolve issues affecting their communities.

Prior to joining Barnes & Thornburg, Jim served as the assistant general manager of the New Castle County Department of Land Use, where he oversaw many of the department's operations, including assessment and geographical information systems (GIS), code enforcement, community governing, and planning. In each of those areas, he routinely resolved complex issues and helped others to understand and navigate state and county land use laws. He also drafted legislation for the Unified Development Code, Property Maintenance Code, and Residential Rental Properties Code and regularly presented before internal and external boards and advisory committees, business and civic groups, and New Castle County Council.

During law school, Jim was a summer law clerk for the Honorable Howard F. Riley, Jr.

Jim is not regularly admitted to practice in the local courts of Delaware.

Professional and Community Involvement

Scoutmaster, Boy Scouts of America

Eagle Scout, Boy Scouts of America

James Smith, Jr.

Project Manager - Real Estate

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EDUCATION

Villanova University School of Law,
(LL.M.), taxation, 2004

Widener University Delaware Law
School, (J.D.), 1998

The Pennsylvania State University,
(M.Mgt.), 1993

University of Delaware, (B.A.), 1989

BAR ADMISSIONS

New Jersey

Pennsylvania

COURT ADMISSIONS

U.S. Court of Appeals for the Third
Circuit

U.S. District Court for the District of New
Jersey

LANGUAGES

English

PRACTICES

Multifamily Real Estate

Real Estate