



Bruce Zivian has more than three decades of experience guiding investors and entrepreneurs that bring cutting edge technologies and services to market. Bruce's experience ranges from early-stage venture capital to growth equity and strategic investments, and from private equity sponsors to M&A exits for his operating and investor clients.

Bruce's investor clients include venture capital funds, private equity sponsors, strategic investors and acquirers, and high net worth individuals that invest and acquire companies across a broad array of industries, including life sciences, healthcare services, information technology, autonomous vehicles and other more traditional industries. For these clients, Bruce executes deals ranging in size from \$1 million to \$1 billion in enterprise value.

Bruce also serves as outside general counsel to emerging growth and mature operating companies alike. In that role, Bruce advises and leads debt and equity financing transactions in addition to ultimate M&A exits.

Bruce also advises his operating company clients on board and corporate governance matters, sophisticated license, distribution and other commercial transactions, intellectual property-based research and development efforts, employment and benefits issues, and a variety of other matters critical to the growth and ultimate exit of his operating company clients.

At the center of Bruce's practice is a dedication to the achievement of his client's business and financial goals. Clients and colleagues alike value Bruce's knowledge and judgement, as well as his ability to provide practical and effective legal counsel as a trusted adviser and client team member.

Professional and Community Involvement

Board member of a leading not-for-profit education organization

Bruce A. Zivian

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EDUCATION

University of Michigan Law School,
(J.D.), 1984

Stanford University, (B.A.), with honors
and distinction, 1981

BAR ADMISSIONS

Illinois

COURT ADMISSIONS

U.S District Court for the Northern
District of Illinois

LANGUAGES

English

PRACTICES

Corporate

Distressed M&A and Special Situations

Emerging Companies and Venture
Capital

Internet and Technology

Mergers and Acquisitions and Private
Equity

Securities and Capital Markets

INDUSTRIES

Healthcare

Hospitals and Other Healthcare
Providers

Life Sciences

Mergers, Acquisitions, Joint Ventures

Fundraiser, National Kidney Foundation

Advisory board member of a leading middle market debt fund

Advisory board member of an industrial technology company

Lecturer at local area business schools

and Healthcare Innovation