



**Chair of the Japanese Services group, Mari Yamamoto Regnier represents public and privately held Japanese businesses in the U.S. and their parent companies and affiliates in Japan. Mari offers a unique ability to navigate the differences between Japanese and American business, along with bilingual language skills and a multicultural background that allow her to provide solutions that are actionable for both paradigms.**

With the know-how and resources to serve as trusted legal counsel for Japanese companies doing business in the U.S., a large part of Mari's practice focuses on clients in the manufacturing sector, including automotive, steel, machine tools, petroleum, chemical and other industrial products, as well as clients in the banking, trading and service industries. Her work spans the full range of corporate law matters, such as mergers and acquisitions, joint ventures, supply chain management, business transactions, management counseling, human resources, and antitrust and competition law.

Mari understands, from first-hand experience over decades of working with Japanese companies, the challenges they face when seeking to enter and thrive in the U.S. Mari's clients appreciate her judgment and practical approach to advising on important business decisions.

A native of Japan, Mari began her career as the firm's first Japanese services coordinator; she was instrumental in locating industrial sites for major automotive plants, acquiring real estate, and hiring a workforce to build and expand Japanese businesses across the country.

Known and appreciated for her outstanding service and ability to provide value and support that goes beyond the law, Mari's unique language skills and knowledge of the Japanese business environment are instrumental to providing clients with effective counsel and representation. Mari is responsive and adapts to multiple time zones and management styles efficiently and with ease.

She is a frequent speaker for the Japan External Trade Organization,

## Mari Yamamoto Regnier

### Partner

One N. Wacker Drive  
Suite 4400  
Chicago, IL 60606-2833

P 312-214-8335  
F 312-759-5646  
[mari.regnier@btlaw.com](mailto:mari.regnier@btlaw.com)

### EDUCATION

Indiana University School of  
Law-Indianapolis, (J.D.), 1992

University of Wisconsin-Stevens Point,  
(M.A.)

Ochanomizu University - Tokyo, (B.A.),  
with honors

### BAR ADMISSIONS

Illinois

### COURT ADMISSIONS

U.S. District Court for the Northern  
District of Illinois

### LANGUAGES

English

Japanese

### PRACTICES

Antitrust and Trade Regulations -  
Corporate

Corporate

Export Controls

Immigration and Global Mobility Services

Immigration Compliance - Worksite  
Enforcement Services

International Services

Japanese Services

Labor and Employment

Japanese Chamber of Commerce and Industry of Chicago and the Indiana Japan Chamber on foreign companies doing business in the U.S. She has also been a featured speaker for the Women's Symposium and Workshop for the Chicago-Osaka Sister Cities Committee.

Mari also provides in-house training for management both in Japan and the U.S on such topics as "U.S. Litigation Trends and How to Prepare Your Companies at Both Parent and Subsidiary," "E Discovery and How to Prepare Your Companies for Effective Documentation and Retention," and "Antitrust and Competition Law in the U.S. and Recent Trends involving Japanese Companies."

## **Professional and Community Involvement**

President, Japanese Chamber of Commerce of Chicago

Executive vice president and member of the program committee, Japan America Society of Chicago

Advisor, Indiana Japan Chamber