



**Nicholas Galbraith advises domestic and international clients on a wide range of complex trade law issues. No matter how rapidly changing the regulatory environment, Nick remains focused on identifying what is important and relevant to his clients and creating a legal strategy that realizes their objectives.**

Nick has a wide range of international trade experience. He counsels clients on U.S. export controls and sanctions laws, including drafting compliance policies and procedures; export classifications; licensing requirements under the International Traffic and Arms Regulations (ITAR), the Export Administration Regulations (EAR), and U.S. sanctions maintained by the Office of Foreign Assets Controls (OFAC); and the disclosure of potential violations to relevant authorities.

He is a member of the team assisting the Special Compliance Coordinator appointed by the U.S. Department of Commerce to monitor, assess and report on the U.S. export control compliance of Zhongxing Telecommunications Equipment Corporation, of Shenzhen, China, and ZTE Kangxun Telecommunications Ltd. of Hi-New Shenzhen, China (collectively, ZTE).

In addition, Nick assists companies in their efforts to meet the demands of an ever-evolving regulatory environment, including the assessment of developments related to Iran, Russia, the Ukraine and Venezuela, among others.

Nick's trade remedies experience includes petitions for the imposition of antidumping and countervailing duties, administrative reviews and scope ruling requests, as well as otherwise advising companies on the potential applicability and impact of such duties. He assisted an organic chemicals company in obtaining the imposition of over 400% combined countervailing and antidumping duties on subject imports from China.

Nick also advises clients on other import and customs issues, including product classifications and obtaining customs ruling letters, safeguard actions, and Sec. 301 duties. Moreover, he is involved in the trade-related

## Nicholas A. Galbraith

### Partner

555 12th Street N.W.  
Suite 1200  
Washington, DC 20004-1275

P 202-371-6379  
F 202-289-1330  
[nicholas.galbraith@btlaw.com](mailto:nicholas.galbraith@btlaw.com)

### EDUCATION

Georgetown University Law Center,  
(J.D.), 2014

University of the District of Columbia,  
(B.A.), 2011

### BAR ADMISSIONS

District of Columbia

Maryland

### LANGUAGES

English

### PRACTICES

Compliance and Monitorships

Corporate

European Services

Export Controls

International Trade

Supply Chain

White Collar and Investigations

aspects of mergers and acquisitions, including voluntary filings before the Committee on Foreign Investment in the United States (CFIUS) and mandatory notifications to Directorate of Defense Trade Controls (DDTC).

Prior to rejoining Barnes & Thornburg in 2017, Nick gained legal experience at the firm working in administrative positions prior to law school and as a law clerk during law school. Following law school, he was an associate practicing international trade law at another Washington, D.C., law firm.

## Honors

Washington, D.C., Super Lawyers, Rising Star, 2019-2024

The Best Lawyers in America, Ones to Watch, 2022-2024

