



**As outside general counsel, David Flanigan represents public and private growing, profitable businesses who rely upon him for practical advice and his natural ability to adapt to the specific needs of their teams and organizations. David provides the legal counsel, creativity and knowledge needed to negotiate and close the complex transactions that permeate today's global business environment.**

Over the past few years, David has been involved in deals that ranged in value from a few million dollars to over \$2 billion. He negotiates and closes mergers, acquisitions, leveraged recapitalizations and myriad sales transactions, as well as venture capital and private equity financings and other capital raising agreements and syndicated financings.

In addition to his M&A work, David also advises clients on the formation of legal entities such as limited liability companies, corporations, strategic partnerships, joint ventures and the like. Moreover, he provides broad legal representation to his clients regarding tax, securities, intellectual property, contract review and incentive compensation initiatives.

David is dedicated to building lasting relationships with those he serves. Among David's clients are fast-growth, emerging and middle market companies, including a global industry leader in the manufacture and distribution of construction equipment; a leading global payment solutions provider in the healthcare industry; one of the world's largest carpet, rug and flooring products manufacturers; a rapidly expanding physical therapy, occupational therapy, speech language pathology and athletic training business with points of service across the United States; and a growing environmental consulting firm with offices nationwide.

David helps large and small businesses alike make their objectives a reality – whether that means closing a complex multinational transaction, realizing a critical private equity investment, or ultimately positioning and selling the business. David's clients are not only based in the U.S., but also in countries such as Korea, Singapore, Hong Kong, the United Kingdom, and Australia. David is at his best when he is helping clients secure their short-term growth goals and long-term vision for the future in

## David A. Flanigan, Jr.

### Partner

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### EDUCATION

University of Virginia School of Law,  
(J.D.), Order of the Coif, 1988

King University, (B.A.), history and  
political science, summa cum laude,  
1985

### BAR ADMISSIONS

Georgia

### LANGUAGES

English

### PRACTICES

Antitrust and Competition Law

Benefits and Compensation

Corporate

Discipline and Termination

Employment

Employment Litigation

Intellectual Property

International Services

Joint Ventures

Licensing

Litigation

Mergers and Acquisitions - Intellectual  
Property

Mergers and Acquisitions and Private  
Equity

Multifamily Real Estate

Non-Compete and Trade Secrets

an efficient and responsive way.

David has a 30-year track record of helping his clients overcome problems that sometimes seem insurmountable. An effective advocate who does not back down when appropriate, David frequently serves as the conduit for building the requisite consensus needed to close the deal at hand. Humble, amiable and flexible while holding fast to what his client needs, David does not lose sight of the bigger picture in a negotiation.

Honors

The Best Lawyers in America, 2024

Private Client Services, Trusts and Estates

Real Estate

Real Estate Development

Real Estate Finance

Securities and Capital Markets

Software and Technology Transactions

State and Local Taxation

Structured Finance

Tax

Technology Transactions

Trade Secrets

Trademarks

INDUSTRIES

Broker-Dealer and Investment Advisor Regulation

Corporate Governance and Sarbanes-Oxley

Healthcare

Hospitals and Other Healthcare Providers

Mergers, Acquisitions, Joint Ventures and Healthcare Innovation