



SPEAKING ENGAGEMENTS

Advanced ITAR - October 2021

DATE

October 14, 2021

LOCATION

**American Management
Association**
2345 Crystal Drive, Suite
200
Arlington, VA 22202

SPEAKERS



**Nicholas A.
Galbraith**
Partner



**Christine J.
Sohar Henter**
Partner



**Linda M.
Weinberg**
Partner



Clinton K. Yu
Partner

A specially designed one-day program for those with substantive experience in dealing with the International Traffic in Arms Regulations (ITAR).

This advanced seminar is designed for export compliance officers and ITAR “empowered officials,” international contracting specialists, contract managers and administrators, program and project managers, marketing professionals, legal advisors, and others involved in the international defense marketplace and ITAR compliance.

At least one year of ITAR experience, or attendance at the Basic ITAR seminar.

What you will learn:

The seminar provides a forum for an extensive, incisive analysis of critical

RELATED PRACTICE AREAS

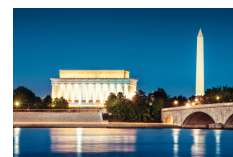
International Trade

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issues confronting exporters of defense articles in a dynamic, changing exporting environment.

Best practices will be presented and discussed by the class. The course will include information on recent ITAR developments and their potential impact on companies' compliance programs. Recent enforcement actions will be used as case studies, and students will participate in interactive team exercises featuring hypothetical ITAR problems.

- Identify and proper treatment of ITAR controlled tech data
- Manage the foreign marketing of defense articles
- Determine commodity jurisdiction
- Determine licensing exemptions
- Draft agreements
- Create a compliance strategy