# BARNES &



Organized, prepared and effective, Wes Broquard advises on, negotiates and closes commercial real estate transactions. Skilled in bringing deal constituents together to work toward the right result, Wes has handled many complex regional and national deals for clients across the country.

Wes advises on virtually all aspects of real property acquisition, disposition, financing, development, construction and leasing. His clients include office and industrial owners, developers, lenders, transportation companies, nonprofit organizations and associations, and foreign-owned businesses seeking to expand into the domestic market. His experiences with various types of real property include industrial, warehouse and manufacturing facilities, office buildings, transportation terminals, shopping centers and medical offices, to name only a few.

Wes drafts and negotiates formation, purchase, sale and construction agreements, handles title matters and coordinates due diligence. He also negotiates lease transactions including office, warehouse, industrial and retail leases, as well as advises clients on structuring, financing and documenting ground leases. Wes' understanding of diverse types of real property and multidimensional knowledge of the law are supported by his practical, business-like approach.

Regardless of the challenge, Wes is committed to helping his clients realize their often distinct vision in the local and national real estate markets. With a dedication to keeping client objectives at the forefront of everything he does, Wes considers his long-term client relationships a personal accomplishment.

# **Professional and Community Involvement**

Member, American Bar Association Real Property, Probate and Trust Section

# Wesley W. Broquard

## Partner

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### EDUCATION

University of Illinois Urbana-Champaign, (B.A.), magna cum laude, 1999

DePaul University College of Law, (J.D.), summa cum laude, 2002

#### **BAR ADMISSIONS**

Illinois

#### **COURT ADMISSIONS**

U.S. District Court for the Northern District of Illinois

#### LANGUAGES

English

#### PRACTICES

Construction Corporate Leasing Logistics and Transportation Multifamily Real Estate Real Estate Real Estate Development Real Estate Finance

# **INDUSTRIES**

Associations and Foundations Energy and Utilities Nonprofit

Renewable Energy