



## SPEAKING ENGAGEMENTS

### Basic ITAR - October 2021

#### DATE

October 12, 2021  
October 13, 2021

#### LOCATION

**American Management  
Association  
2345 Crystal Drive, Suite  
200  
Arlington, VA 22202**

## SPEAKERS



**Nicholas A.  
Galbraith**  
Partner



**Christine J.  
Sohar Henter**  
Partner



**Linda M.  
Weinberg**  
Partner



**Clinton K. Yu**  
Partner

This introductory course is for business executives, international contracting specialists, contract managers and administrators, program and project managers, marketing professionals, engineers and other technical personnel, newly appointed export compliance officers, logistics personnel, and legal and financial advisors.

What you will learn:

A fundamental overview of the U.S. International Traffic In Arms Regulations (ITAR). This course will help you understand the U.S. laws and Federal agencies that regulate the export of hardware and technology from the U.S.

## RELATED PRACTICE AREAS

International Trade

## RELATED OFFICES



Dallas

P 214-258-4200  
F 214-258-4199  
[gracie.webb@btlaw.com](mailto:gracie.webb@btlaw.com)



Washington, D.C.

P 202-289-1313  
F 202-289-1330  
[JoJo.Ruby@btlaw.com](mailto:JoJo.Ruby@btlaw.com)

Attendees will gain an understanding of how these regulations impact your ability to do business in the international marketplace.

- Interpret the US munitions list
- Recognize export licensing requirements
- Initiate an internal compliance program
- Self-classify hardware and/or technology
- Draft a commodity Jurisdiction Request
- Register your organization with the State Department
- Apply for an export license
- Develop a technology transfer plan