



Steve Katz has been active in the national, regional and local real estate industries for more than 25 years. He has successfully guided clients through office developments in downtown Minneapolis and Chicago, hotel and shopping center initiatives throughout the Midwest, and industrial and office/warehouse build-to-suit projects across the country.

Steve works extensively with commercial landlords and tenants on the negotiation and drafting of leases and related agreements for space in high-rise office buildings and shopping centers throughout the country. He also represents developers, institutional owners and property managers on commercial real estate acquisitions and financings of all sizes and complexity.

Clients depend upon Steve to ensure their deals get closed on time and on budget. His proven ability to negotiate a “yes” result is manifest in his seemingly innate skill for finding the common ground among deal participants and resolving the thorniest of issues. As a professional jazz musician and band leader outside of the office, Steve mixes structure, collaboration and improvisation, honed skills that he brings to every matter in which he is involved.

Appreciated for his ability to listen and combine unique ideas and perspectives, Steve knows how to identify and integrate the needs of those around him into the problem-solving process. Steve is personally dedicated to cultivating productive and long-term client relationships. Steve’s sense of humor, dexterity in the law and throughout the negotiation process, and willingness to listen and adapt to the needs of those he represents have resulted in the successful closure of billions of dollars of transactions over the course of his career.

Notably, Steve is administrator of the firm’s Minneapolis and Chicago office’s real estate practices. He has been a featured speaker on numerous occasions at the International Council of Shopping Centers Law Conference and is published in Probate and Property magazine.

Steven R. Katz

Partner

225 S. Sixth Street
Suite 2800
Minneapolis, MN 55402-4662

P 612-367-8762
F 612-333-6798
steven.katz@btlaw.com

EDUCATION

Northwestern School of Law of Lewis & Clark, (J.D.), 1987

University of Illinois Urbana-Champaign, (B.A.), 1982

BAR ADMISSIONS

Illinois

Minnesota

LANGUAGES

English

PRACTICES

Commercial Litigation

Construction

Corporate

Leasing

Litigation

Loan Documentation and Financing

Multifamily Real Estate

Real Estate

Real Estate Development

Real Estate Finance

INDUSTRIES

Energy and Utilities

Financial Services

Renewable Energy

Professional and Community Involvement

Co-board chair, The Cedar Cultural Center

Board and executive committee member, Minneapolis Downtown Council

Former adjunct professor, University of Minnesota Law School

Honors

Minnesota Monthly Magazine, Top Lawyers in Minnesota, 2023

Chambers USA, 2018-2023

The Best Lawyers in America, 2016-2020, 2022-2024

Minnesota Super Lawyers, 2003-2008, 2010-2019