



Rich Starkey practices in the area of finance, including taxable financings for banks and tax-exempt financings for municipalities and nonprofits. His clients include banks, cities, counties, towns, universities, 501(c)(3)s, hospitals and private developers involved in incentive-driven economic development initiatives. He also serves as underwriter's counsel for these entities.

Rich has acted as bond counsel for issues of tax-exempt and taxable debt for business borrowers and governmental entities, including taxable adjustable rate bonds, general obligation bonds, refunding and revenue bonds, and lease/purchase financings. Specifically, Rich has served as bond counsel for tax increment financings and has participated in drafting legislative amendments to tax increment finance and municipal law in general over the last several years.

Over more than three decades of practice, Rich has cultivated the skills and perspective needed to focus on the major points of the deal at hand and in supporting the issues that are most important to closing that transaction. On a personal note, Rich cares about his clients, the quality of the advice and work product he provides, and about representing his client in a manner that is cost-effective and takes into consideration the mitigation of potential problems down the road.

A dedicated team player, Rich strives to cultivate collegiality and buy-in at every turn. He thrives under the challenge of assembling the pieces of the transaction puzzle and in structuring the deal in a way that is effective for his client and their constituents.

Professional and Community Involvement

Member, National Association of Bond Lawyers

Member, Indiana Municipal Lawyers Association

Member, Indiana Economic Development Association

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EDUCATION

Indiana University-Bloomington, (J.D.), magna cum laude, 1985

University of Cincinnati, (B.A.), summa cum laude, 1980

BAR ADMISSIONS

Indiana

LANGUAGES

English

PRACTICES

Corporate

Debt Finance

Economic Development

Emerging Companies and Venture Capital

Tax Credits and Community Investments

INDUSTRIES

Bidding and Procurement

Colleges and Universities

Economic Development

Education

Government and Public Finance

Government Services

Primary and Secondary Schools

Public-Private Partnerships

Co-founder and president, Open Hand, Inc.

Board president, PourHouse, Inc.

Honors

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