



### **MERGERS AND ACQUISITIONS AND PRIVATE EQUITY**

# **Open For Business**

The experienced mergers and acquisitions professionals at Barnes & Thornburg provide a full suite of legal services to strategic acquirers (both public and private), financial sponsors, and sellers with responsiveness and energy around every transaction.

With partners actively leading the way, our deal teams are able to efficiently and proactively structure, negotiate, and execute on complex transactions by building and maintain a momentum that is crucial in dynamic markets, making us the go-to team for clients in a variety of industries looking to complete acquisitions, dispositions, recapitalizations, and other strategic transactions.

## The Smart Choice for Middle-Market Deals

We represent our clients with a high level of care and responsiveness – combined with sophistication and institutional expertise. Our partners actively work with you from the first handshake until the deal is closed, and beyond. Our national teams combine relevant experience, industry focus, and market sensitivity with an understanding of each transaction's nuances. We move thoughtfully and swiftly, keeping deals moving forward while ensuring your interests are protected.

Our coverage is truly national, with offices in financial centers and other major cities, and complemented by a presence in other strategic geographies. We staff deals efficiently and responsibly with the right skills – using the attorneys you need for your particular transaction, whether you are looking to transition a family-owned business into the right hands or pursuing an investment strategy through the acquisition of high-quality portfolio companies.

# The Right Eyes on Your Vision

## Why Barnes & Thornburg?

Finding new ways to help clients identify solutions and new business opportunities, across industries, is at our core. We are, at times, more than lawyers, we are advisers bringing new ideas to light. We understand what keeps you up at night and work collaboratively to find practical and creative solutions, at the heart of business.

#### **RELATED PRACTICES**

Antitrust and Trade Regulations - Corporate

Corporate

Emerging Companies and Venture Capital

Joint Ventures

Mergers and Acquisitions - Intellectual Property

Mergers and Acquisitions - Labor Issues

Mergers, Acquisitions, Joint Ventures and Healthcare Innovation

Our team shepherds you and your stakeholders through all stages of the deal, helping you understand the deal's implications and ensuring your voice is heard and your concerns are met. We work collaboratively with our clients and their internal and external teams, understanding our clients' visions and tailoring our legal advice accordingly. We ask the right questions to help shape the deal and to accomplish your goals.

# **Proven Experience**

We close deals across a wide variety of industries – from health care to technology to business services to consumer products. We understand the pressures and needs surrounding each deal because we work hard to understand your business objectives. Our track record is thanks in part to approaching each deal as a unique opportunity – intensely focused on providing sound legal advice tailored to each specific situation and circumstances to achieve the best results.

# **A Proactive Approach**

We also stay ahead of potential obstacles and critical milestones in the deal. We utilize a deep bench of accomplished attorneys across crucial specialty areas, including tax, employee benefits and executive compensation, intellectual property, environmental, labor and employment, finance and regulatory, and government services. Day in and day out, we collaborate closely with clients and their accounting, financial and tax teams, and other outside advisers to develop structures and solutions for transaction-related issues. Furthermore, our teams can anticipate and address compliance, regulatory, antitrust issues, executive compensation, and Securities and Exchange Commission (SEC) issues.

Choosing Barnes & Thornburg means choosing a forward-thinking firm that loves to get deals done. Your growth is our priority, and we're here to help you navigate your transaction with insight and a commitment to your success.

## **Practice Leaders**



Anthony Arnold

P 619-321-5014 F 310-284-3894