



STATE AND LOCAL GOVERNMENT - GEORGIA

Making An Impact

Georgia has long been ranked as the No. 1 place to do business, according to Area Development Magazine. With such an active economy, finding ways to navigate Georgia laws and regulations is important for all businesses, but especially cutting-edge business. At Barnes & Thornburg, we focus on providing clients with strategic advice to help them meet their corporate, legislative, government, and public affairs objectives.

Georgia has long been ranked as the No. 1 place to do business, according to Area Development Magazine. With such an active economy, finding ways to navigate Georgia laws and regulations is important for all businesses, but especially cutting-edge business. At Barnes & Thornburg, we focus on providing clients with strategic advice to help them meet their corporate, legislative, government, and public affairs objectives.

Barnes & Thornburg's experience in Atlanta and throughout Georgia make it possible to assist clients statewide in their public affairs and business development strategy, working with state government or municipalities. Clients turn to our sophisticated team for legislative consulting, procurement assistance, political action committee management, and media strategy.

With a particular strength in the entertainment industry, our skilled attorneys and lobbyists are well-known at the statehouse for their counsel on Georgia production incentives and related legislation for film, television, commercial advertising, video games and e-sports industries and their supporting infrastructure, including sound stages and various vendors. We work with numerous client in maneuvering through the legislative and regulatory process involving tax credits, especially under the Georgia Entertainment Industry Incentive Act and the Musical Industry Investment Act.

Why Barnes & Thornburg?

Finding new ways to help clients identify solutions and new business opportunities, across industries, is at our core. We are, at times, more than lawyers, we are advisers bringing new ideas to light. We understand what keeps you up at night and work collaboratively to find practical and creative solutions, at the heart of business.

RELATED PRACTICES

Government and Public Finance

Public Policy and Lobbying

Our team, individually and collectively, has been recognized as top lobbyists by James Magazine and have been featured and recognized for their efforts in top publications such as Variety and Billboard.

We also help clients advance their businesses, products and services through government contracting and procurement at the state agency, county and municipal government level. We understand the government procurement process, can assess what is to come, and position our clients to speak with key decision-makers. Our team includes a Certified Purchasing Agent – one of only a few in Georgia who hold that certification.

We embrace ROI-driven metrics on public policy. We know the impact that legislation and regulation have on a successful economic development climate.