



TRADE NEGOTIATIONS, LEGISLATION AND POLICY

FAR AND WIDE

Barnes & Thornburg's international trade practitioners have years of experience, both in and out of government, working with authorities and company executives to resolve commercial problems around the world. We regularly work for industry coalitions, individual companies, trade associations and foreign sovereigns on complex international public policy issues and on U.S. trade-related legislative issues, not only formulating strategy, drafting legislation and designing plans of engagement, but also helping to implement them through direct engagement with officials at different levels of government. Where appropriate, we also make direct contact - formal and informal - with foreign government decision-makers.

Our attorneys bring years of experience at the highest levels of government. Our team includes attorneys who formerly held such titles as assistant secretary of commerce, chief negotiator at the Office of the U.S. Trade Representative, chief counsel to the Senate Minority Leader, staff member for the House Rules and Agriculture Committees, and counsel at the Commerce Department and International Trade Commission.

Members of Barnes & Thornburg's international trade practice have played key roles, whether in government or private practice, in many of the most important recent WTO and bilateral trade negotiations. Our attorneys have:

- Managed trade remedy negotiations at the World Trade Organization (WTO)
- Collaborated with U.S. Customs and Border Protection on a classification dispute at the World Customs Organization (WCO)
- Chaired U.S.-China talks on macroeconomic reforms and the steel industry
- Negotiated chapters of free trade agreements with Central America,

A 2018 Law360 International Trade Practice Group of the Year

International trade was the big news story of 2018. We were all in, assisting companies on everything from tariffs to export controls and dumping duties to foreign investment in the U.S. Our role in a number of high-profile matters, significant achievements and general excellence garnered selection as a 2018 Law360 Practice Group of the Year.

RELATED PRACTICES

International Services

International Trade

the Dominican Republic, Singapore, Australia, Chile, Panama, Bahrain, United Arab Emirates, Colombia and Peru

- Lobbied for changes to the NAFTA Rules of Origin
- Negotiated customs enforcement and quota agreements with several nations

Members of our international trade practice have also been actively involved, both on Capitol Hill and in the executive branch, in key trade-related legislative issues, including legislation to create and renew trade preference programs and legislation to implement free trade agreements.

We work closely with clients to adopt the most efficient, cost-effective strategy to effectuate our clients' objectives. We maintain relationships with decision-makers in Congress and in the executive branch, interacting regularly with officials within the Executive Office of the President, Office of the U.S. Trade Representative, Department of State, Department of Commerce, International Trade Commission, U.S. Customs and Border Protection, Department of Agriculture, Department of Labor, and the House and Senate.