



## ECONOMIC DEVELOPMENT

### Making An Impact

Barnes & Thornburg has substantial experience in helping government and municipal clients attract and develop economic growth in their communities and in helping new and existing companies maximize potential resources for economic development.

Mayors, county commissioners, redevelopment commissions, city and town councils, and community leaders involve us in complex redevelopment projects and public-private partnership (P3) efforts, particularly as bond counsel, utilizing such tools as tax increment finance (TIF) and tax abatements to incentivize desired projects.

Barnes & Thornburg attorneys also have assisted a variety of corporate entities with site selection, state and local economic incentive negotiations, grants, loans, tax credits TIF projects, tax abatements, Brownfield redevelopment and infrastructure development. Our multidisciplinary approach includes our government services and corporate teams, real estate professionals and tax law practitioners to assist entities in making the right investment and expansion decisions. As states and local communities find the landscape to be more competitive for these opportunities, our team utilizes its knowledge of available tools and strong relationships with public agencies and officials to assist clients in making their vision a reality.

## Practice Leaders

### Meet BT Strategies

Our economic development services are enhanced through Barnes & Thornburg's subsidiary, [BT Strategies](#). Site selection, incentives, and community development often require more than traditional legal services. BT Strategies' experienced financial and consulting professionals help with the assessment of business climate, labor markets, utility costs, accessibility, and the many other factors that affect a site selection decision.

BT Strategies' consultants and advisers also provide the negotiation insight and financial analysis necessary to help companies evaluate and obtain strong incentives. Their business experience also allows BT Strategies to assist communities in the planning necessary to be well-positioned for economic development.

### RELATED PRACTICES

Government and Public Finance

Government Services



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